



PROCAP Llagostera ISO 9001:2000 Certification

Three years ago Procap Llagostera started a major reorganisation process, the last stage of which has just been successfully completed.

The aim of the process was to make the PROCAP Group's slogan "exceeding our customers' expectations" valid for its Spanish unit.

This mainly involved refocusing its activity on PROCAP's business, that is to say manufacturing injection moulded caps.

On the one hand there was industrial reorganisation with investments aimed at modernisation and automation, and on the other hand it involved putting trained, competent staff in place.

This work was rewarded on 23 May 2007 when it obtained ISO 9001:2000 certification.

Product quality is an essential element for all the PROCAP group's production units. This is why all PROCAP Llagostera's effort, determination and work go into ensuring quality, traceability and service and therefore, customer satisfaction.



PROCAP Wiltz is BRC/IoP certified!

As it pays attention to its customers' concerns, PROCAP Wiltz is integrating food safety as an essential element of its quality policy.

After a process lasting a year, PROCAP Wiltz has achieved "level B" BRC/IoP certification (direct contact). This certification is valid for all our products and covers the whole of our production site from the selection and reception of raw materials to delivery to our customers.

This process allowed us to improve our production tools and methods and led those involved (employees, suppliers, carriers, etc.) to change their behaviour.

This system defines the quality and hygiene requirements that companies manufacturing packaging for the food market need to put in place. The requirements are divided into 3 sections: a documented management system, a formalised risk analysis system (HACCP) and the implementation of hygiene practices.

Your products' food safety begins at PROCAP Wiltz!



R & D News

Research and Development is a key part of the group's strategy and aims to achieve 100% customer satisfaction.

Our reactivity, flexibility and innovation capacity (confirmed by an ever increasing number of patents filed) are already appreciated by the most important companies.

Our laboratory, equipped with the latest technology, lets us "push" tests "to the limit" (see photo attached) so that we can best appreciate the safety margin between customer expectations and what our solutions are capable of doing and this gives us influence when proposing what improvements are possible.

R & D is very aware of the environmental and social challenges facing the world today which will create tomorrow's world and pays particular attention to current and future processes which will let it design parts that both meet customer requirements and preserve the planet.

This aim is pursued through many studies into biodegradable materials or materials made from renewable resources.

As well as this, detailed analysis is carried out into recycling methods which may help us reduce our fossil fuel consumption.



PROCAP has set up in Italy... and is continuing to grow

"Full steam ahead!" is our Italian partner Pier Paolo Santaniello's slogan. He is a closure expert with over 25 years experience in our field. It is with him that we launched our business in Italy in January 2006.

Currently we offer Italian consumers our wide product range for the food, chemicals, pharmaceutical and other markets.

In Italy 80% of PROCAP closures are for the food sector, while the remaining 20% are distributed across the other sectors.

Within the food sector, 60% are for the liquid food sector with salad oils (seed oils and olive oils) which are increasingly being packaged in PET containers.

To give you a better idea, Italy's packaging capacity for salad oils amounts to several hundred million litres per year.

The other 40% are for the dry food sector including spices, salted and roasted peanuts and grated cheeses many of which use the PROCAP closure range.

The winning market for grated cheese, a

product highly valued by Italian consumers, is that of the "Flapper Cap", which guarantees freshness thanks to its one-handed opening and closing system, its open container indicator system and its freshness seal.

Within the chemicals and pharmaceuticals sectors, the most important markets are agrochemicals, phytopharmaceuticals and fertilisers: we offer induction heat-sealed closures which ensure products are kept perfectly air-tight.

"Full steam ahead!" - PROCAP can glimpse a beautiful future for Italy.





Exceeding the expectation of our customer

Newsletter

All about Procap 2007

- Information . . . p. 1
- Agrochemicals .p. 2
- Foodp. 3
- Developments .p. 4



I am proud to present this new issue of PROCAP News.

I am proud of the work accomplished by our sales team, our R & D and our factories.

It is thanks to their efforts that we have carried out the new projects which you can read about in this Newsletter! It is thanks to these new projects, amongst other things, that PROCAP has continued to have double-digit annual growth and achieved its 16% cashflow objective.

PROCAP is continuing to consolidate at every level:

- By reorganising and strengthening our sales team under our new Sales Director, Yves Jozefiak. The aim of this reorganisation is to have a sales force closer to our customers so that we can offer an even better service!
- By strengthening our R & D team: today this pool has 7 people including 5 project managers. PROCAP wishes to provide a creative, structured, powerful and rigorous R & D team for its customers.
- The continuous improvement, increased automation and ever more specialised technological expertise in all our factories are also keys to our success.

It is only by being better, more efficient and more pragmatic that PROCAP will remain one of the leading closure manufacturing companies in Europe. This is how we can guarantee to our customers that we will still be around tomorrow!

PROCAP also wants to make all its knowledge available for the purpose of sustainable development. In our next issue you will find an article on our approach, our achievements and our short- and medium-term vision.

Thank you for your trust and happy reading!

Benoît Henckes
Managing Director

PROCAP Duna: New export markets

The Procap factory is just a few kilometres from the Budapest ring-road. In the heart of Eastern Europe, reducing logistics costs is an increasingly important objective, especially for exports, the main focus of the Hungarian economy.



PROCAP exports the whole range of edible oil closures (29/21 two-part closures, 29/21 one-part closures, 36/29 two-part closures). A partnership contract has been signed with Internova, one of the largest packaging materials manufacturing and distribution companies in Romania.

In Croatia, PROCAP has signed a new supply contract with DUKAT, a member of the LACTALIS group.

These new successes give hope for many more PROCAP activities in countries such as Bulgaria, Poland and Russia!



PROCAP Wiltz: the Group's largest factory in volume terms

In 2006 PROCAP Wiltz became the PROCAP group's largest factory in terms of kg of transformed materials.

This is the result of a continuous investment programme over more than 10 years and of technological developments. Indeed, with "only" 26 presses, PROCAP Wiltz transforms

over 25,000 kg every 24 hours, 365 days a year. The latest presses we have invested in all have a closing force capacity of over 400 tonnes. Consumption per machine has "risen" to 300 kg/hour, that is to say 2 million closures every 24 hours! Who would have thought it possible 15 years ago, when we drew up the first plans for this new factory?

It is the result of the technical challenges constantly taken up by the PROCAP Wiltz team and its suppliers! And it's not finished as the plans for the next expansion are already on the drawing board!





PROCAP joins the I.E.C.S. Foundation



As PROCAP is always determined to work with centres of excellence, it has joined the I.E.C.S. Foundation thus joining over 100 businesses in the "Grand Est" region (Switzerland, France, Germany and Luxembourg). Exchanges, training, research and innovation are the main aspects of our policy and our strategy.

IECS, the Strasbourg Management School, is a "Grande Ecole" attached to Strasbourg University. It is probably the only "Grande Ecole" with such a structural link to the University. The IECS has signed over one hundred agreements across the world with master of science degrees in countries as diverse as Brazil, Sweden, Spain or India, MBAs in the United States, South Africa and Mexico and, of course, the Hermes network of eight renowned European universities.

Ahead of all the traditional institutions, IECS set up a Foundation using the American business school model.

On the strength of its European experience in management and administration, PROCAP is now involved in setting up the Chair of Intercultural Management at the Strasbourg Management School.

In a similar vein, PROCAP is currently negotiating to join the Foundation of one of the very top American universities so that it will be able to take part in the world-famous research incubators.



Simple supplies for Yara Phosyn: the market leader chooses PROCAP



Yara Phosyn specialises in the composition and production of nutrients for a wide range of crops from cereals and potatoes to all types of fruit, and for pasture animals.

"Each year, we give PROCAP an estimate of our needs, and then amend the order by electronic mail. This simple, but effective, agreement works very well and gives me confidence for the future", declares Viv Warne of Yara Phosyn

It is one of PROCAP's longstanding customers for printed induction heat-sealed 63 mm closures for polyethylene containers.



45 mm and 50 mm Child-Resistant Closures: Expansion of the agriculture range

Following the birth of the 63 mm child-resistant closure, PROCAP is pleased to announce two new arrivals in our family of CRC closures for the agricultural sector: the 45 mm and the 50 mm!

An extra advantage is that the height of the closures and the threads are identical to their non-CRC cousins. They will therefore live as perfect couples with standard PE or PET bottles and the latter will not need to be modified in any way.



Just like their elder brother, these two new members have been designed with an external ring-shaped part, producing very light and elegant models.

PROCAP has produced an ideal marriage between design and efficiency, thereby meeting the new requirements of the agricultural market.

Agrochemicals: the tamper-evident "SNAP" cap New for 50 mm and 63 mm diameters

As Spain has a very specific agricultural packaging market, PROCAP has decided to add to its range to serve its Spanish customers better.

So we will add a "SNAP" cap with tamper-evident band to the 50 mm and 63 mm diameter agrochemical closures. The band design is a copy of a model tested in the 45 mm size which has had excellent sales.

Major assets of the "SNAP":

- A much lower application torque than traditional designs and, consequently, better performance on packaging lines.
- A well protected tamper-evident band which allows farmers to unscrew the closure more easily and comfortably.



PROCAP has been a European leader in the agrochemicals market for some time and now it is armed to conquer the Iberian Peninsula!



Spark-I in Hungary

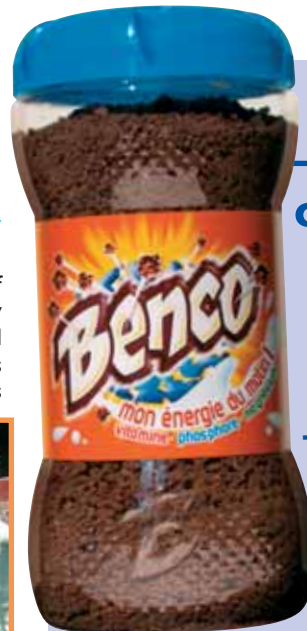
In Central and Eastern Europe, health through healthy eating is becoming an ever stronger requirement. Mineral water consumption keeps on increasing. Although soft drink consumption has grown considerably since the end of the 90s, mineral waters are currently starting to get the upper hand. Hungary is one of the main mineral water producers in Europe with more than 50 companies. With consumption of around 1 billion bottles/year for water and 2 billion for other soft drinks, glass bottles have almost disappeared in favour of 28 mm PET bottles.

In 2006, PROCAP started manufacturing Spark-I caps in Hungary. The press capacity is 400 million caps per year. The aim is to achieve even better quality and to target service provision.

Our partners include a number of companies which are well-known on the Hungarian market: Traubi, Márka and Fonyódi Ásványvíz, important references for PROCAP. The biggest

of all is Aquarius Aqua Kft (Veritas brand of mineral water) with around 700,000 caps/day delivered. In line with the group's general policy, Procap Duna ensures continuous product availability and quality to its customers.

PROCAP is increasingly active on the Hungarian market and is pursuing an ambitious expansion policy across the whole of Eastern Europe.



Benco celebrates its 40th birthday in 2007

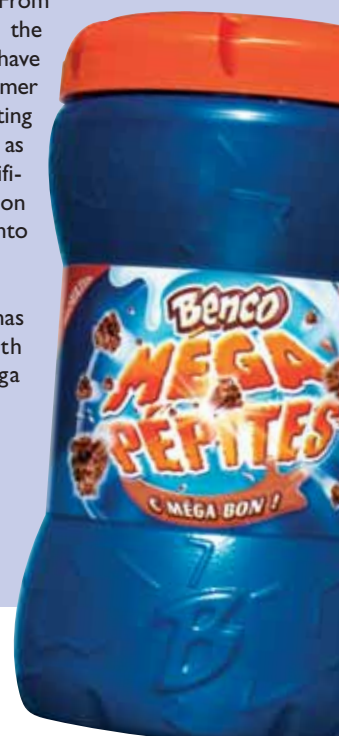
The NUTRIAL Group, PROCAP Group's new partner

For the 40th birthday of its BENCO brand (created in 1967), the NUTRIAL group chose to mark the event by giving it a new commercial boost. Not only has the packaging been given a new look but a new version of the product has been launched: the "Méga Pépites". The NUTRIAL group asked PROCAP to make its new lids.

The PVC jars have been replaced with PET ones and new container shapes have been created. This packaging was favourably received by consumers and this contract has strengthened PROCAP's position in the instant hot drinks world.

PROCAP provides its current and prospective customers with innovative solutions so that they can stand out from their competitors. From the initial plans to the end product, we have supported the customer and taken its marketing requirements as well as its technical specifications and production line requirements into consideration.

This co-operation has borne fruit with BENCO's "Méga Pépites"!



Laboratory Sessions

For many years now, PROCAP Messia has supplied test tubes for Milk Inspection Laboratories and Multi-Industry Laboratories.

It was important to organise days to share information with these current and prospective customers so that we can present the PROCAP group's recent developments. These days took place on 12 and 13 June for the Milk Inspection Laboratories and on 19 and 20 June for the Multi-Industry Laboratories. They helped us understand better the distinctive features of their work and their organisations, and we were able to discuss the current constraints related to our test tubes and the future of this packaging.

As a result of all these discussions, PROCAP and its Research and Development office is studying new designs to find technical and economical solutions for recycling the test tubes.

PROCAP will continue to develop its work with the laboratories in the coming years.

Finding out about Franche-Comté's regional products was also on the programme of these meetings.

